

A. 25

	\$ Spent (1/97-3/98)	Company Name	City	State	% of Total
1	\$2,283,094.52	Edwin Watts-Corporate	Fort Walton Beach	FL	4.72%
2	\$1,365,192.39	WDC Mackenzie Dist. L.T.D	Calgary	Canada	2.82%
3	\$1,113,954.00	Golf Day	Revere	MA	2.30%
4	\$1,106,955.02	Golfsmith International	Austin	TX	2.29%
5	\$703,468.04	Family Golf Centers, Inc.	Melville	NY	1.46%
6	\$556,157.00	Sports Authority Inc.	FL Lauderdale	FL	1.15%
7	\$423,362.00	Dick's Sporting Goods	Coraopolis	PA	0.88%
8	\$388,517.69	Somerton Springs, Inc. Ivyland	Ivyland	PA	0.80%
9	\$382,879.00	George Takei	Solana Beach	CA	0.79%
10	\$373,133.00	Percentage Golf	Basildon, Essex	England	0.77%
11	\$355,320.00	Dunhams Sports	Waterford	MI	0.74%
12	\$352,032.00	Gart Sports, Denver	Denver	CO	0.73%
13	\$327,534.00	Leandro Tinibelli	Miami	FL	0.68%
14	\$323,398.85	Create Products	Solana Beach	CA	0.67%
15	\$309,494.11	Pete Carlson's Golf & Tennis	Palm Desert	CA	0.64%
16	\$294,230.35	Herrington Catalog, Londonderry	Londonderry	NH	0.61%
17	\$273,334.86	Palm Beach Golf Center Inc.	Palm Beach Gard	FL	0.57%
18	\$271,864.98	Martins Golf & Tennis	N Myrtle Beach	SC	0.56%
19	\$267,567.16	Hank Haney Golf Ranch	McKinney	TX	0.55%
20	\$243,933.88	Pro Golf Discount-Norcross, GA	Norcross	GA	0.50%
21	\$239,195.26	Roots & Relics	Honolulu	HI	0.49%
22	\$205,485.27	King Par	Flushing	MI	0.43%
23	\$204,608.00	Bavarian Village	Troy	MI	0.42%
24	\$197,742.99	Wally's Discount Golf	Garland	TX	0.41%
25	\$187,920.00	Sportmart/Gart Sport	Wheeling	IL	0.39%
26	\$184,859.00	Golf Technik	Fangdick Str 59	Germany	0.38%
27	\$178,163.18	Pro Am Golf Shop, Honolulu	Honolulu	HI	0.37%
28	\$177,743.98	Carl's Golf Land	Bloomfield Hill	MI	0.37%
29	\$172,642.64	Special Tee, Altamonte Sprgs,FL	Altamonte Sprgs	FL	0.36%
30	\$171,100.69	Golf & Tennis Etc. Houston	Houston	TX	0.35%
31	\$169,104.00	DO NOT USE	Toronto	ON	0.35%
32	\$164,551.37	Eagle	Seaford	NY	0.34%
33	\$155,518.15	Hank Haney Golf Center-City Pl	Dallas	TX	0.32%
34	\$152,619.10	Golf Discount of St Peters	StPeters	MO	0.32%
35	\$151,340.18	Hackers Helper Golf Shops	Bethal Park	PA	0.31%
36	\$147,344.25	Nevada Bob's-Las Vegas, NV	Las Vegas	NV	0.30%
37	\$147,182.34	Oshman's Supersports USA	Houston	TX	0.30%
38	\$140,558.09	Uinta Golf	Salt Lake City	UT	0.29%
39	\$140,041.45	World Of Golf of Naples	Naples	FL	0.29%
40	\$138,815.17	Plaza Golf Inc.	Torrance	CA	0.29%
41	\$138,794.05	Pro Golf Discount-Bellevue, WA	Bellevue	WA	0.29%
42	\$136,902.94	World Of Golf of New York	New York	NY	0.28%
43	\$136,318.59	One Up Golf Center	Tampa	FL	0.28%
44	\$135,491.17	Club 4	Dublin 18	IE	0.28%
45	\$134,972.06	Golf Discount of Huntington B	Huntington Beac	CA	0.28%
46	\$129,721.96	Roger Dunn Golf Shop, Santa Ana,CA	Santa Ana	CA	0.27%
47	\$125,427.76	Carolina Custom Golf	Raleigh	NC	0.26%

	\$ Spent (1/97-3/98)	Company Name	City	State	% of Total
48	\$123,633.00	LVG & T Inc.	Las Vegas	NV	0.26%
49	\$122,629.29	Manatee Golf	Bradenton	FL	0.25%
50	\$118,095.00	The Paradies Shops	Atlanta	GA	0.24%
51	\$117,648.27	Fiddler's Green	Eugene	OR	0.24%
52	\$116,011.35	Golfer's Warehouse	Hartford	CT	0.24%
53	\$112,208.54	Pro Golf Discount-Charlotte, NC (2)	Charlotte	NC	0.23%
54	\$108,914.01	Meg Cor Discount Golf	Lumberton	NC	0.23%
55	\$107,957.53	New York Golf Center of LI, Hicksville	Hicksville	NY	0.22%
56	\$105,619.98	Tee-Town Golf Ranch	Tulsa	OK	0.22%
57	\$104,439.84	The Range, Avon	Avon	OH	0.22%
58	\$103,866.38	Brass Tee	Escondido	CA	0.21%
59	\$100,874.08	Del Rio Country Club	Modesto	CA	0.21%
60	\$98,927.83	Fry's Sports	South San Franc	CA	0.20%
61	\$98,657.00	Professional Back Up Ab	Malmo	SW	0.20%
62	\$97,655.00	The Ian McRae Golfing Co.	Cremome NSW 20	AU	0.20%
63	\$94,404.30	BT Pro Shop	Newark	OH	0.20%
64	\$92,158.18	U S Golf	Crossville	TN	0.19%
65	\$91,915.04	Golf Warehouse Sales Inc	Norcross	GA	0.19%
66	\$91,399.36	Supreme Golf - Carmel	Carmel	IN	0.19%
67	\$91,058.40	Maple Hill Golf Course	Grandville	MI	0.19%
68	\$90,433.00	Edwin Watts Golf Shop, Sarasota	Sarasota	FL	0.19%
69	\$87,371.18	Sun Golf	Jacksonville	FL	0.18%
70	\$86,974.50	Copeland Sports	San Luis Obispo	CA	0.18%
71	\$85,610.98	Art Wilson Golf Shop	Santa Clara	CA	0.18%
72	\$85,200.98	Washington Golf Center Corp.	Arlington	VA	0.18%
73	\$84,214.26	Golf Shop Limited	Charlotte	NC	0.17%
74	\$83,631.53	Lefties Only	South Burlingto	VT	0.17%
75	\$82,645.77	Supreme Golf	Ft. Worth	TX	0.17%
76	\$82,350.75	Nevada Bob's-Scottsdale, AZ	Scottsdale	AZ	0.17%
77	\$81,840.73	Manasquan River Golf Club	Brielle	NJ	0.17%
78	\$81,779.45	Edwin Watts - Dallas, TX	Ft. Walton Beac	FL	0.17%
79	\$80,807.20	Legends Golf Center	Old Bridge	NJ	0.17%
80	\$76,706.00	Roger Dunn, Naples, FL	Naples	FL	0.16%
81	\$76,426.00	Golf Dimensions	N. Myrtle Beach	SC	0.16%
82	\$76,278.00	Jean's Pacific, Torrance, CA	Torrance	CA	0.16%
83	\$75,449.00	Lars Kjaer & Co A/S	Denmark	NT	0.16%
84	\$75,283.11	Puetz Golf Center	Seattle	WA	0.16%
85	\$75,148.30	Pro Golf Discount-Houston, TX	Houston	TX	0.16%
86	\$74,819.52	Aloha Golf Shop	Honolulu	HI	0.15%
87	\$73,186.64	Van's Pro Shop	Phoenix	AZ	0.15%
88	\$72,108.95	Big Leroy Total Golf	Fort Myers	FL	0.15%
89	\$71,809.56	Wheat Road Golf	Vineland	NJ	0.15%
90	\$71,400.00	Chun Shin Corp.	Seoul	Korea	0.15%
91	\$69,098.71	Enterprise Discount Golf	Secaucus	NJ	0.14%
92	\$68,815.00	Foissy Golf S.A.	Foissy Golf S.A.	France	0.14%
93	\$67,880.43	Alf's Golf Shop of Miami	Miami	FL	0.14%
94	\$67,659.45	Roger Dunn, N. Hollywood, CA	N Hollywood	CA	0.14%

	\$ Spent (1/97-3/98)	Company Name	City	State	% of Total
95	\$66,889.50	Las Vegas Discount Golf, Las Vegas, NV	Las Vegas	NV	0.14%
96	\$66,380.62	Haggin Oaks Golf Shop	Sacramento	CA	0.14%
97	\$65,817.87	US Golf, ** DO NOT USE**	Panama City Bea	FL	0.14%
98	\$65,631.72	Players World Of Golf	Atlanta	GA	0.14%
99	\$65,462.01	Golf USA-W Palm Beach, FL	W. Palm Beach	FL	0.14%
100	\$64,375.97	Orange Sports Center	Garden Grove	CA	0.13%
101	\$63,782.32	Golf USA-Oklahoma City, OK (1)	Oklahoma City	OK	0.13%
102	\$63,557.19	Nevada Bob's-McAllen, TX	McAllen	TX	0.13%
103	\$63,044.00	Pro Golf Discount-Norwalk, CT	Norwalk	CT	0.13%
104	\$62,920.50	Golf Round Up, Inc	Vero Beach	FL	0.13%
105	\$62,529.40	Cam Golf Shop	Lansing	IL	0.13%
106	\$62,125.30	Golf Craft Pro Shop & Repair	San Antonio	TX	0.13%
107	\$62,024.63	Tyson's Washington Golf Center	McClean	VA	0.13%
108	\$62,003.65	Richard Metz Golf	New York	NY	0.13%
109	\$60,782.42	Midwest Golf & Tennis Company	St. Charles	IL	0.13%
110	\$59,839.29	Ohio Discount	Cuyahora Falls	OH	0.12%
111	\$59,513.00	Wayland Golf Shop, Wayland	Marboro	MA	0.12%
112	\$57,619.73	Richmond Golf Center, Richmond, VA	Richmond	VA	0.12%
113	\$57,403.00	Continental Sales Co.	Livonia	MI	0.12%
114	\$56,682.00	US Golf / Tailor Built, Panama City Bch.	Panama City Bch	FL	0.12%
115	\$55,719.38	Darien Golf Center	Darien	CT	0.12%
116	\$55,353.55	Golf Outlet-Patterson, NY	Patterson	NY	0.11%
117	\$54,461.89	Golf & Ski Warehouse	West Lebanon	NH	0.11%
118	\$54,424.90	Edwin Watts Golf Shop, Hanover	Hanover	MA	0.11%
119	\$54,040.00	AGS, Inc	Sioux Falls	SD	0.11%
120	\$53,963.12	Nevada Bob's-Hilton Head, SC	Hilton Head	SC	0.11%
121	\$53,439.06	Golf Galaxy	Eden Prairie	MN	0.11%
122	\$52,880.08	Don Sherwood Golf & Tennis	San Francisco	CA	0.11%
123	\$52,676.75	Eagle Quest at Golf Park	Kent	WA	0.11%
124	\$52,643.54	Pro Golf, Bluffton	Bluffton	SC	0.11%
125	\$52,185.00	Trade International	Taipei	TW	0.11%
126	\$51,489.95	The Practice Tee Golf Outlet	Clairton	PA	0.11%
127	\$51,017.60	Pro Golf Discount-Bellevue, WA	Bellevue	WA	0.11%
128	\$50,886.00	International Golf Disc-Southfield, MI	Southfield	MI	0.11%
129	\$50,760.00	Edwin Watts			0.11%
130	\$50,758.00	Las Vegas Disc. Golf, Las Vegas, NV	Las Vegas	NV	0.11%
131	\$50,643.58	Philadelphia Washington Golf C	Conshohocker	PA	0.10%
132	\$50,574.00	Pro Golf-Livonia	Livonia	MI	0.10%
133	\$50,426.54	T & D Golf-Tampa, FL	Tampa	FL	0.10%
134	\$49,804.48	Desert Golf Center	Palm Desert	CA	0.10%
135	\$49,389.00	Pro Golf Discount-Sarasota, FL	Sarasota	FL	0.10%
136	\$49,132.93	Bobicks Golf Inc. Ft. Wayne	Fort Wayne	IN	0.10%
137	\$49,042.28	Moore's Golf Shop	Boyton Beach	FL	0.10%
138	\$48,917.07	Hank Haney City Pointe Glf Ctr	Dallas	TX	0.10%
139	\$48,823.95	Nevada Bob's-W. Springfield, MA	W. Springfield	MA	0.10%
140	\$48,800.04	Larry's Discount Golf	Scarsdale	NY	0.10%
141	\$48,747.63	Ironwood Country Club	Palm Desert	CA	0.10%

A. 26

Received: 4/ 1/98 1:20PM;

972 424 0721 -> LEHMAN BROTHERS; Page 1

APR-01-1998 15:04

ADAMS GOLF

972 424 0721 P.01/03

2801 Summit Avenue, Suite 100
Plano, Texas 75074 USA
Phone: 972-422-7090 Fax: 972-424-0721

Adams Golf, Inc.

Fax

To: Sameet Mehra	From: Mark D. Gonsalves
Fax: 415-274-8981	Pages: 3, including this one.
Phone: 415-274-8989	Date: 04/01/98
Re: Top 10 Account List	CC: Jim Farrell


As Requested.

Dear Sameet,

Enclosed, please find the listing of our top accounts. I have not talked with each one directly, but have left voice mail for the individuals I did not reach prefacing your call. They should all provide you what you need.

Let me know if I can be of further help.

Best regards,



Mark D. Gonsalves
Vice President
Sales & Marketing



CONFIDENTIAL

UND 05262

Received: 4/ 1/98 1:20PM;

972 424 0721 -> LEHMAN BROTHERS; Page 2

APR-01-1998 15:04

ADAMS GOLF

972 424 0721 P.02/03

Top 10 Customer List for Lehman Bros.

1. **Edwin Watts- President & Owner**
Edwin Watts Golf Shops
20 Hill Avenue
Fort Walton Beach, FL 32548
800-874-0146 x103
2. **Craig Johnson- VP of Merchandising**
Golfsmith International
11000 N. IH-35
Austin, TX 78753
512-837-8810
3. **John McGregor- VP of Golf Merchandising**
Golf Day
135 American Legion Hwy
Revere, MA 02131
781-853-0900 x2318
4. **Gene McMasters- Director of Retail Sales**
Family Golf Centers, Inc.
225 Broadhollow Rd., Ste. # 106E
Melville, NY 11747
516-684-1666 x31
5. **Butch Merman- VP of Sales**
Golf Discount of St. Peters
4100 Mid Rivers Mall Drive
St. Peters, MO 63376
314-638-4283
6. **Craig McCallister- Owner**
World Wide Golf Enterprises
26382 Carmel Rancho Lane
Carmel, CA 93923
408-624-3160 x101
7. **Jack London- Chairman of the Board**
Pro Golf of America
Home Office: 2342 Vallecitos
La Jolla, CA 92037
619-459-0241

CONFIDENTIAL

UND 05263

Received: 4/ 1/98 1:21PM;

972 424 0721 -> LEHMAN BROTHERS; Page 3

APR-01-1998 15:05

ADAMS GOLF

972 424 0721 P.03/03

8. Henry Lange- VP of Sales
Somerton Springs, Inc.
48 Vincent Circle, Unit D
Ivyland, PA 18974
215-956-2460 x
9. Jos Beauseigneur- Merchandising Manager
Dick's Sporting Goods
400 Fairway Drive
Coraopolis, PA 15108
412-289-4516 x3137
10. Pete Carlson- Owner
Pete Carlson's Golf & Tennis
73-741 Hwy 111
Palm Desert, CA 92260
760-568-3263

TOTAL P 03

CONFIDENTIAL

UND 05264

A. 27

From: Chris Beebe To: Greg Pratt

Date: 11/15/98 Time: 4:58:38 PM

Page 1 of 1

2801 East Plano Parkway
Plano, Texas 75074
beebeck@adams-golf.com
FAX: 972-398-8818
800-622-0609
Tel: 972-673-9000



From the desk of

Chris Beebe

DATE Apr. 27/06 EXHIBIT NO. 23

EXAM. OF Greg Pratt

Rita Morasso

COURT REPORTER CSR(A)

Amicus Reporting Group

FAX

To: Greg Pratt - WDC Mackenzie

RE: Costco

Date: November 16, 1998

Total Pages - 1

Dear Greg,

Thank you for your voice mail last week and your very clear message. I understand your situation and am working to see what I can do on your behalf. However, I also want to let you know what I am up against.

Adams Golf is facing a very difficult fourth quarter, and we need to make sure that we have as good a showing as possible. It will cost Adams more to settle the Costco problem with bags than with clubs, and that is one big reason that this option is not attractive. The other is that Adams has had some payment problems with WDC. We worked out a payment program that was agreed to by both sides, but WDC could not keep that schedule. In addition, Adams was never told in advance that this schedule could not be kept. Both times that the payments were late, Adams had to call to see what the situation was. And we still do not know when the final payment will be made. Adams does not see this as being very cooperative, and there is some hesitation when asked to go out of our way to create a settlement that is convenient for you.

Yes, there are numerous reasons behind your situation, for things are never as simple as they seem. But Adams is looking at things from a financial point of view, and that is what I must fight. I will call you today after I speak with Adams.

Best regards,

Chris Beebe

MCK01505



WDC MACKENZIE DISTRIBUTORS LTD.

11408 - 44th Avenue S.E., Calgary, Alberta T2C 4W6
Phone: (403) 243-4005 Toll Free: 1-800-395-6745 Fax: (403) 243-2457

April 13, 1998

Attention: Chris Beebe
Director of International Sales
ADAMS Golf

DATE Apr. 27/06 EXHIBIT NO. 6
EXAM. OF Greg Pratt
Kim Morosse
COURT REPORTER CSR(A)
Amicus Reporting Group

Let me start off by saying welcome to the exciting world of Adams from WDC Mackenzie, one of Adams top international distributors. You have already helped us out with our latest concern - the presence of Adams clubs in the Costco stores in Canada.

As you are well aware, from our conversations, this has the potential to have great impact on the Canadian market for Adams if together we do not act quickly. I would like to fill you in on what has been the reaction from our Canadian Adams clients, what action we have taken to date, and some suggestions for Adams to help us put an end to this immediately.

Our Adams accounts have been calling us steady ever since the Tight Lies showed up in the Costco stores, about three weeks ago. We handle anywhere from ten to twenty-five calls daily. Please keep in mind that we have a total of 2,200 golf accounts in the whole country. This includes off-course, and green grass. We have about four hundred Adams accounts to date.

I have spoken with the Vice President of Costco Canada, other executives and written them a letter explaining our concern as the holder of the Canadian rights for Adams clubs, as they possibly were not aware. They are not concerned who holds the rights, and they will continue to source product that "... our members are asking for". They admit to sourcing the Adams clubs on the "gray market", and are not apologizing for it. Other major golf companies have had this problem before, and some still do. Each one in the past took action.

History has seen Callaway, Taylor Made, and Ping either match the pricing of Costco to its accounts, or go into Costco and purchase all of the product, to be rid of it. Many accounts have threatened to send the product back to us if we do not do the same. It is important to note that our wholesale price is \$235 for graphite (retail \$299-\$349). Costco is retailing the graphite Tight Lies at \$249.99. While Costco

MCK00093

has not received much product to date this pricing has done some short term damage to the perception in the market. We have taken steps to buy some time so together with your help we can put an end to this.

We have asked our clients to stand behind us. While they all agree that this is the hottest club in the market they are very uncomfortable with Costco's retail being only \$15 more than their wholesale. We have told our loyal Adams accounts to give us time, and if this problem has not gone away, and the clubs do not sell as a result we will take their product back. We have asked them to give us sixty days. We are confident that you will have helped us with our problem by then.

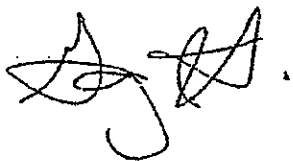
There are ways that you can help us. Since the product is originating at your facility you can take steps at your end. As you know these "parallel exporters", or "divertors" are very sly. The inside sales staff at Adams must play a major role. Can we make them aware of how serious this is? If necessary I will come there myself and explain how this could hurt us in Canada. I would suggest that any account that has only one or two stores in the United States should be red flagged any time they order more than fifty clubs, as a suggestion. This should especially apply for accounts close to the Canadian border.

Your quick action on the order for King Par in Flint Michigan stopped an order of 1,500 clubs from going to a one-store account. It is guys like this that are making life difficult for us. Ping was able to control this problem when they started to serial code their clubs. This way they are able to track where the clubs came from, and eventually put the "parallel exporters" out of business, bit by bit.

With your experience in this area you can offer many suggestions to help us with this problem. We welcome any ideas you may have. I look forward to hearing your thoughts.

Yours truly,

Greg Pratt
National Sales Manager



MCK00094

WDC MACKENZIE DISTRIBUTORS LTD



1140 B 44TH AVENUE S.E.

CALGARY, ALBERTA

T2G 4W6

PHONE# (403) 243-4005

FAX# (403) 243-2457

E-MAIL: WDCMACKG@CADVISION.COM

FACSIMILE TRANSMISSION SHEETTO: _____ ATTN: Chris BeebeFAX #: _____ DATE: April 13 '98FROM: Greg Pratt TIME: 7:15 pmTOTAL NUMBER OF PAGES INCLUDING COVER: three

COMMENTS: _____

The letter we discussedThank-you.

MCK00095

W.D.C. MacKenzie

TEL:14032432457

Apr 14 98 16:03 No. 021 P. 01

WDC MACKENZIE DISTRIBUTORS LTD



1140 B 44TH AVENUE S.E.

CALGARY, ALBERTA

T2G 4W6

PHONE# (403) 243-4005

FAX# (403) 243-2457

E-MAIL: WDCMACKG@CADVISION.COM

DATE Apr. 23/98 EXHIBIT NO. 7EXAM. OF Gregg PrattKim Morosse

COURT REPORTER CSR(A)

Amicus Reporting GroupFACSIMILE TRANSMISSION SHEETTO: ADAMS GOLF ATTN: CURIS BREEZFAX #: _____ DATE: APRIL 14THFROM: PAUL HOLFORD TIME: _____TOTAL NUMBER OF PAGES INCLUDING COVER: 23COMMENTS: NO PER DISCUSSION - FBIOUR FIRST LEAD ON ADAMS/COSTCOWAS MADE 23RD 11:00AM BC.WE PASSED ON THE INFO. TO YOUFOLKS SHORTLY THEREAFTER.JHXPAUL

112

312

ADAMS 009325

W.D.C. MacKenzie

TEL: 14032432457

Apr 14 98 16:03 No.021 P.02

April 14, 1998

CHRIS BEEBE

Adams Golf

2801 East Plano Parkway

Plano, Texas

75074

Re: Costco Wholesale

Dear Chris,

As per our discussion, here is the related information.

- 1.) **Acushnet Canada Inc. : Transshipment/ Redistribution Policy**
- 2.) **Golf Connections : Orem, Utah (801) 467-4499 Contact : *Borges Lamont***
Parallel exporter of Adams, Callaway, Taylor Made, etc. Possible source for Costco, but confirmed as presenting these products to Retail and Green Grass facilities.

Hope this information proves useful to our common plight. I would like to thank you for your efforts on behalf of all of us here at WDC Mackenzie Distributors Ltd.

Sincerely,



Paul Holford

Manager

Customer Service

ADAMS 009326

W.D.C. MacKenzie

TEL: 14032432457

Apr 14 98 16:30 No.024 P.01

Titleist



FootJoy

January 1998

ACUSHNET CANADA INC.

TRANSSHIPMENT/REDISTRIBUTION POLICY

THE ACUSHNET COMPANY, WORLDWIDE is committed to protecting the quality image and goodwill associated with TITLEIST, FOOT-JOY and COBRA products. This can be accomplished in part by ensuring that those who are authorized to sell our products are committed to providing an appropriate level of service merchandising, advertising and promotion.

Our policy is to sell our products to direct accounts strictly for retail sale to end-users from the direct account location authorized by ACUSHNET CANADA. It is a violation of our policy for a direct account to:

- A. Engage in wholesale sales of our products.
- B. Sell, transfer or distribute our products, either directly or indirectly, in or to locations other than the authorized direct account location or wholesalers without the approval of the National Sales Manager. Each direct account may once each year participate in the sale of our products at a location other than their approved location; provided that the other location is within 50 miles of the approved location, the sales are conducted by personnel of the direct account and the sales continue for a period of seven days or less. Any other such sales require the prior written approval of the National Sales Manager.

If, as a result of a direct account engaging in any of the above activities, product ordered by that direct account is subsequently discovered for resale in an unauthorized retail location, either in Canada or abroad, ACUSHNET CANADA INC. will enforce this policy as follows:

1. First Violation - cancellation of all orders and a three month suspension of all order taking activity.
2. Subsequent Violation - discontinuation of the business relationship.

A violation of this policy may, in Acushnet Canada's sole discretion, disqualify an account from participating in and receiving the benefits of (volume related) discounts, incentive programs, or rebate programs.

This is an ACUSHNET COMPANY WORLDWIDE corporate policy. No employee is authorized or permitted to solicit or accept any assurances of compliance from any account with regard to this policy. No sales representative or sales service person is authorized or permitted to (i) interpret or discuss this policy other than to answer general questions or (ii) reinstate delivery to any account that is suspended or terminated according to this policy. Any inquiries regarding this policy should be addressed to the National Sales Manager at our Gormley, Ontario office or if related to the Cobra Brand, the Cobra National Sales Manager at our Montreal, P.Q. office.

W.D.C. MacKenzie

TEL:14032432457

Apr 16 98 10:24 No.008 P.01

WDC MACKENZIE DISTRIBUTORS LTD



1140 B 44TH AVENUE S.E.

CALGARY, ALBERTA

T2G 4W6

PHONE# (403) 243-4005

FAX# (403) 243-2457

E-MAIL: WDCMACKG@CADVISION.COM

DATE Apr. 27/06 EXHIBIT NO. 9EXAM. OF Greg Pratt*Kim Morosse*
COURT REPORTER CSRA
Amicus Reporting Group

FACSIMILE TRANSMISSION SHEET

TO: ADAMS GOLF ATTN: CHRIS BEEBEFAX #: _____ DATE: APRIL 16thFROM: MIKE HOLFORD TIME: _____TOTAL NUMBER OF PAGES INCLUDING COVER: 5COMMENTS: THANKSCHRISWH

ADAMS 009331

W.D.C. MacKenzie

TEL: 14032432457

Apr 16 98

10:24 No.008 P.02

**WDC MACKENZIE DISTRIBUTORS LTD.**

Phone: (403) 243-4005

1140B - 44th Avenue S.E., Calgary, Alberta T2G 4W6
Toll Free: 1-800-395-6745

Fax: (403) 243-2457

April 15, 1998

CHRIS BEEBEAdams Golf
2801 East Plano Parkway
Plano, Texas
75074**Re: Parallel Exportation**

Dear Chris,

As per our conversations, here is the information that you have requested regarding Costco Wholesale.

1) Importation Costs :

Graphite - Cost : \$105.00 U.S.

 105×1.47 exchange rate (average) = 154.35 Canadian $154.35 \times 7\%$ GST (Goods and Services Tax) = 165.15 $165.15 \times 2\%$ Duty = 168.45 168.45×2 Brokerage = 171.81 171.81×1.47 Canadian Freight p/piece = \$173.28 Total Cost CanadianWholesale = \$235.00, Recommended Retail = \$329.99 244 - 349

Steel - Cost : \$77.00 U.S.

 77×1.47 exchange rate (average) = 113.19 Canadian $113.19 \times 7\%$ GST (Goods and Services Tax) = 121.11 $121.11 \times 2\%$ Duty = 123.53 $123.53 \times 2\%$ Brokerage = 126.00 126.00×1.47 Canadian Freight p/piece = \$127.47 Total Canadian CostWholesale = \$175.00, Recommended Retail = \$269.99 244 - 270**2) Affected Accounts : Nationwide**

The full impact of discounting by Costco Wholesale is yet to be fully understood. We have been able to narrow what we feel will be affected accounts given the source of areas of concern we have identified.

ADAMS 009332

W.D.C. MacKenzie

TEL:14032432457

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Affected Accounts Continued :

British Columbia : Including The lower Mainland, Vancouver Island, Okanagan, Interior and the Kootenays

Retail Operations : 21 Locations
Green Grass Operations : 64 Locations (or 28% of possibles)

Alberta : Including South, South Central and Northern Alberta

Retail Operations : 15 Locations
Green Grass Operations : 48 (or 34% of possibles)

Ontario : Including Metro-Toronto, South West Ontario, Ottawa Valley and the LakeHead region

Retail Operations : 52 Locations
Green Grass Operations : 168 Locations (or 29% of possibles)

Quebec :

Retail Operations : 15 Locations
Green Grass Operations : 78 (or 23% of possibles)

Manitoba / Saskatchewan :

Retail Operations : 7 Locations
Green Grass Operations : (or 19% of possibles)

Maritimes : Including Nova Scotia, New Brunswick, Prince Edward Island and Newfoundland

Retail Operations : 3
Green Grass Operations : 9 (or 14% of possibles)

Total Number of Retail Accounts : 113
Total Number of Green Grass Accounts : 368

ADAMS 009333

W.D.C. MacKenzie

TEL:14032432457

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Affected Accounts Continued

Determined By :

Proximity to Costco outlet

Private memberships or customer loyalty

Resort play

Type(s) of Hard Goods sold


To date we have applied our "60 Day Satisfaction" rule to approximately 70 clients.

We have had 108 pieces returned or cancelled since Costco has brought to market Adams Golf.

Another matter for consideration, : U.S. citizens who are also card carrying Costco members can purchase Adams Golf clubs in graphite for \$161.85 retail, at current rates of exchange in Canada. This may adversely affect relations with Adams retailers in the U.S., particularly those close to the border.

This is all of the information we have to date. If there is anything further we can provide you, please let me know. Thanks alot.

Sincerely,



Paul Holford

ADAMS 009334

W.D.C. MacKenzie

TEL: 14032432457

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COSTCO WHOLESALE

YOU CAN USE YOUR COSTCO MEMBERSHIP CARD AT ANY OF THESE LOCATIONS

JAPAN

USA

Canada

Mexico

United Kingdom

Taiwan

South Korea

Costco Warehouse Hours

Opening in Summer

Town Center - Atlanta, Georgia - July 1997

Now you can contact us on the Internet at <http://www.costco.com>

For information call: 1-800-774-2678

Walt Disney
HOME VIDEO

Walt Disney Home Video Distributed by Buena Vista Home

ADAMS 009335

A. 28

Exhibit VII

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE ¹	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
2/16/98	440 (Canada)				
3/3/98	200 (US) 60 (Canada)				
3/15/98 [for 2/16/98- 3/15/98]		1 (Canada)			
3/17/98	2,883 (US)				
3/23/98			WDC Mackenzie first reports the appearance of Adams Golf clubs in Canadian Costcos (ADAMS 9325)		
3/26/98	492 (Canada)				
3/27/98				Adams Golf monitors large orders for potential gray marketing (ADAMS 1323) Adams Golf stopped a large order from going to King Par in Flint, MI for fear of potential gray marketing (ADAMS 1323)	
3/31/98					188,898
4/12/98 [for 3/16/98- 4/12/98]		223 (Canada)			

¹ The counts in this column are from the document Costco produced, showing when its warehouses received Adams Golf Tight Lies clubs. COST 0001-0008.

² The counts in this column are from Costco's records showing Costco sales of Adams Golf Tight Lies Clubs. COST 0024, 0041, 0050-0052.

³ ADAMS 28669.

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
4/13/98			WDC Mackenzie complains to Adams Golf's new director of international sales, Chris Beebe, about the presence of Adams Golf clubs in Canadian Costcos (MCK 93 – MCK 96)		
4/14/98			WDC Mackenzie sends a follow-up fax to Chris Beebe, reminding him that the Adams clubs were first seen in Costco around March 23 (ADAMS 9325 – ADAMS 9328)		
4/15/98			WDC Mackenzie sends memo to Chris Beebe regarding the impact of Costco on Mackenzie's sales of Adams Golf's clubs (MCK 87 – MCK 89)	Chris Beebe sends a memo to Mark Gonsalves, discussing the dangers of gray marketing and the solutions that other golf retailers have employed to combat the problem (ADAMS 5045)	
4/28/98			WDC Mackenzie tells Chris Beebe on a visit to Canada that about 600 woods made it into Canadian Costcos, although most Costcos had run out of stock by this point (ADAMS 9405 – ADAMS 9410)		
5/6/98			Pro Golf Discount in Fairfax, VA cancelled order because Adams clubs are in Costco (ADAMS 041074)	Chris Beebe sends a letter to all international distributors, threatening to terminate any who participate in gray marketing, and offering to match Costcos price for any thinking of selling to Costco (MCK 81 - MCK 82)	
5/7/98			Adams Golf clubs found in Costco in Modesto, CA (ADAMS 1504)		

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
5/10/98 [for 4/13/98- 5/10/98]		649 (U.S.) 160 (Canada)			
5/11/98	1,500 (US)				
5/18/98	300 (US)			Barney Adams writes to Jim Sinegal of Costco, demanding that Costco cease selling Adams clubs, and asking to know where Costco is acquiring the clubs (ADAMS 1505)	
5/20/98	225 (US)				
5/21/98			Pro Golf complains that Costco is selling Adams Golf product (ADAMS 2471)	Mark Gonsalves sends a letter to Paul McCormick at Pro Golf, explaining that Adams Golf does not sell to Costco, and that Adams Golf is looking for ways to stop its product from being in Costco. (ADAMS 2471) Gonsalves also writes Adams Golf's sales department, asking them to pass on this same message to any customers complaining about Costco (ADAMS 2470)	
5/22/98				Costco's Patrick Callans responds to Barney Adams's letter, saying that Costco will not reveal its source, other than to say that it is a US company (ADAMS 1501 – ADAMS 1503) Barney Adams sends a letter to Patrick Callans, demanding that Costco identify the retailer that had sold Adams Golf clubs to it (ADAMS 1499)	

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
5/28/98				Patrick Callans of Costco responds to Barney Adams's letter, providing Adams with the certificate of authenticity signed by the retailer that supplied Costco, but still refusing to reveal the retailer's identity (ADAMS 1498 – ADAMS 1500)	
5/29/98	2,000 (US)		WDC Mackenzie reports that a new shipment of Adams Golf clubs have hit Canadian Costcos (ADAMS 1497)		
6/1/98			Centerville Golf in Centerville, VA complained about Adams clubs in Costco. (ADAMS 041242)	Barney Adams writes another letter to Patrick Callans of Costco, demanding that Costco identify the retailer providing Costco with Adams Golf clubs (ADAMS 1495)	
6/7/98 [for 5/11/98- 6/7/98]		1625 (U.S.) 158 (Canada)			
6/8/98			Merrifield Golf in Fairfax, VA called regarding Adams clubs seen at Costco (ADAMS 041296)	Adams Golf implements a price-matching policy in Canada that allows the retailers to match Costco's price without giving up their margin for any customer that mentions that Adams clubs are available at Costco (MCK 1053 – MCK1055)	
6/9/98				Adams Golf issues a press release announcing that the Company has taken legal action against Costco (ADAMS 1477)	

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
6/11/98			Jack Tone Golf in Ripon, CA called regarding Adams clubs in Costco (ADAMS 041334)	Adams Golf files a Bill of Discovery in Texas state court against Costco (ADAMS 1474 – ADAMS 1493)	
6/24/98			Green River Golf Club in Corona, CA called to complain about clubs in Costco (ADAMS 041435)		
6/25/98			Pro Golf Discount in Boise, ID called regarding their problems selling clubs due to Costco (ADAMS 041441) Centerville Golf Center in Centerville, VA called to complain again about Costco (ADAMS 041443)		
6/26/98				Barney Adams writes letters to Larry Tatro of Manatee Golf and Dan Straka of King Par Golf, reminding them of their retailer agreements with the Company and the fact that it only allows him to sell to end-users. Adams asks Tatro and Straka to sign and return copies of this distribution policy to the Company. (ADAMS 1457; ADAMS 1473) Adams Golf internal minutes indicate tracing of shipments to Manatee (ADAMS 9071)	
6/29/98			Tierneys Golf in Walnut Creek, CA called regarding a customer returning clubs after seeing Adams Golf clubs in Costco (ADAMS 041454)		
6/31/98					268,598

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
Pre-IPO total as of 6/31/98					457,496
7/3/98			Customer requests Adams Golf hat offer after buying clubs at a Costco in Livonia, MI (ADAMS 1447)		
7/5/98 [for 6/8/98-7/5/98]		926 (US) 173 (Canada)			
Pre-IPO total as of 7/5/98		3200 (US) 715 (Canada)			
7/8/98	269 (US)		Golfdom in McLean, VA called regarding a credit for clubs they had purchased at Costco (ADAMS 041514)		
Pre-IPO total as of 7/8/98	992 (US) 7377 (Canada)				
7/16/98				At a staff meeting, the Company discusses potentially implementing a serialization program for Adams Golf clubs (ADAMS 9088 – ADAMS 9091)	
7/21/98	1,296 (US)				
7/22/98	1,795 (US)				
7/27/98			Foster's Discount Golf in Bellingham, WA called to complain about problems with sell-through due to Adams clubs in Costco (ADAMS 041654)		
7/29/98	440 (US)				
8/2/98 [for 7/6/98-8/2/98]		2029 (US) 75 (Canada)			

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO ²	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF ³
8/10/98			International Golf of Modesto, CA called to complain about Adams clubs being at Costco. (ADAMS 041729) Jack Tone Golf of Ripon, CA called a second time to complain about Adams clubs at Costcos (ADAMS 041734)	Adams Golf's Bill of Discovery against Costco is voluntarily dismissed for lack of jurisdiction (ADAMS 1450 – ADAMS 1456)	
8/11/98			Golf Den in Portland, OR called to complain about the presence of Adams Golf clubs at Costco (ADAMS 041741) Centerville Golf in Centerville, VA called again to complain about the fact that Adams Golf had not managed to keep its clubs out of Costco yet (ADAMS 041750)		
8/17/98			Monroe Golf & Country Club in Monroe, MI calls to complain about the presence of Adams Golf clubs at Costco (ADAMS 041773)		
8/19/98	2,918 (US)		WDC Mackenzie writes to Barney Adams, complaining of a problem with Adams Golf clubs in Costcos, and demanding that the Company find new solutions to the issue (MCK 72 – MCK 74)		
8/21/98			Centerville Golf in Centerville, VA called yet again to complain of Adams Golf clubs still being in Costco (ADAMS 041818)		

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
8/30/98 [for 8/3/98- 8/30/98]		1373 (US) 53 (Canada)			
9/2/98			Crescent Golf Shop in Union, NJ called to complain about Adams Golf clubs in Costcos (ADAMS 041915-16)		
9/10/98	250 (US)				
9/14/98			Golf Den in Portland, OR called again to complain about Adams Golf not resolving the Costco problem (ADAMS 041991)		
9/15/98			Rancho Marina Golf Club in Santa Maria, CA called to report Adams Golf clubs in nearby Costco (ADAMS 042007)		
9/25/98			Bob Waltons Golf Range called to complain about presence of Adams Golf clubs in Costco (ADAMS 042134)		
9/27/98 [for 8/31/98- 9/27/98]		1266 (US) 16 (Canada)			
9/30/98			Mountain Shadows Golf Resort in Rohnert Park, CA called to return clubs due to the presence of Adams Golf clubs in Costco (ADAMS 042188)		203,445

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
10/5/98				<p>Club serialization program is on track to start in December (ADAMS 27732 – ADAMS 27735)</p> <p>An order of 115 clubs to King Par have been marked by hand under the grip and sent to retailers suspected of gray marketing in an effort to track clubs before serialization can be implemented (ADAMS 27732 – ADAMS 27735)</p> <p>The retailer agreement is being reworded by lawyers to make it as legally enforceable as possible (within the confines of antitrust law) (ADAMS 27732 – ADAMS 27735)</p>	
10/7/98				Scott Blevins begins using the Regional Account Coordinators to attempt to count the number of clubs in Costcos (ADAMS 1564)	
10/8/98			Golf Den in Portland, OR called again to complain of Costco selling Adams Golf clubs at reduced prices (ADAMS 042270)		

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
10/15/98				<p>"Costco Buster Team" made up of the Regional Account Coordinators is assigned to canvas all Costcos and attempt to get a sense of their inventories of Adams Golf clubs by asking how many clubs they have for an upcoming golf tournament (ADAMS 1524)</p> <p>Adams Golf has implemented a stand bag promotion that is not offered to customers who buy their clubs at Costcos (ADAMS 1571)</p>	
10/19/98			Kihei Discount Golf of Kihei, HI called to complain about the appearance of Adams Golf clubs in Costco (ADAMS 042365)		

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
10/22/98			<p>Little Silver Pro Shop in Little Silver, NJ called to complain about problems with sell-through due to Adams Golf clubs appearing in Costcos (ADAMS 042396)</p> <p>International Golf Disc. called to complain about Costco underselling them on Adams Clubs (ADAMS 042400)</p> <p>Bob's Sports World in Waterford, NY called to complain about Costco (ADAMS 042403)</p> <p>Oak Ridge Golf Club in New Haven, NY called to complain about the presence of Adams Golf clubs in Costcos (ADAMS 042404)</p> <p>Charlottesville Golf Center in Charlottesville, VA called to complain about Adams Golf clubs in Costco and demand to return clubs as a result (ADAMS 1561)</p>	Adams Golf continues to monitor large suspicious orders, take inventory of Costco, and wait on legal action and the serialization machine (ADAMS 1571; ADAMS 1574)	
10/25/98 [for 9/28/98- 10/25/98]		1115 (US) 11 (Canada)			

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
10/27/98			Mountain Shadows Golf Resort in Rohnert Park, CA called again to complain about Adams Golf clubs appearing in Costcos (ADAMS 042427) Carpers Valley Golf Club in Winchester, VA called to return clubs due to the presence of Adams Golf clubs in Costco nearby (ADAMS 042430)		
10/28/98			Robersonville Country Club in Robersonville, NC complained about having Adams Golf clubs in discount shops in the vicinity. (ADAMS 042441)		
11/2/98			Mr. B's Discount Pro Shop in Eatontown, NJ complained that it was having problems with sell-through due to the presence of Adams Golf clubs at Costco (ADAMS 042465)		
11/4/98			Kihei Discount Golf in Kihei, HI complained again about being undersold by Costco on Adams Golf clubs (ADAMS 042486)		
11/5/98			New York Golf Center in Port Chester, NY complained about Adams Golf clubs being in a Costco next door to him (ADAMS 042501)	Continuing to monitor Costco's inventory, Adams Golf discovers that Costco has very slow sell-through of its clubs (ADAMS 1588 – ADAMS 1593)	

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
11/6/98			<p>Bryant Boys Golf in Marietta, GA complained that they were having problems competing with the price of Adams Golf clubs at Costco (ADAMS 042512-13)</p> <p>New York Golf Club in Port Chester, NY called back to return clubs due to the presence of Adams Golf clubs at Costco (ADAMS 042515)</p>		
11/9/98			Pro Shop at Ridgeline in Orange, CA called to complain that Adams Golf clubs in Costco were hurting their sell-through rate (ADAMS 042540)		
11/11/98			New York Golf Center in Port Chester, NY called to ask about programs for stores suffering the effects of Adams Golf clubs in Costco (ADAMS 042562)		
11/16/98			John Prince Golf Center in Lake Worth, FL called to complain about the pricing of Adams Golf clubs in Costco (ADAMS 042589)		
11/18/98			Dukes Golf Works in Annapolis, MD called to complain about the presence of Adams Golf clubs in Costco (ADAMS 042611-612)	Adams Golf continues to track Costco's inventory (ADAMS 1550 – ADAMS 1554)	

DATE	NUMBER OF CLUBS ARRIVING IN COSTCO WAREHOUSE	NUMBER OF CLUBS SOLD BY COSTCO	COMPLAINTS TO ADAMS GOLF REGARDING COSTCO	SOLUTIONS IMPLEMENTED BY ADAMS GOLF	NUMBER OF CLUBS SOLD BY ADAMS GOLF
11/19/98			Cape Ann Instant Replay in Ipswich, MA called to return clubs due to the presence of Adams Golf clubs at Costco (ADAMS 042629)	Adams Golf ceases its price matching program in Canada; while the program was in place, WDC Mackenzie price-matched \$34,368.19 worth of merchandize (MCK 1613)	
11/20/98	491 (US)		Tee Golf Shop in Colonia, NJ called to complain about discounters selling Adams Golf clubs at lower prices (ADAMS 042632)		
11/22/98 [for 10/26/98- 11/22/98]		977 (US) 8 (Canada)			
12/2/98			Chicago Heights Country Club in Chicago Heights, IL called to complain about Costco underselling them on Adams Golf clubs (ADAMS 042706) WDC Mackenzie complains of the impact Costco has had on its sales in 1998 (MCK 50 – MCK 51)		

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12/7/98			<p>Pro Golf Discount in Simi Valley, CA called to return clubs due to the presence of Adams Golf clubs in Costco (ADAMS 042744)</p> <p>Stony Hill Custom Golf in Bethel, CT called to complain about the low cost of Adams Golf clubs at Costco (ADAMS 042746)</p> <p>WDC Mackenzie complains of Adams Golf clubs in Costco and requests price support (MCK 38 -MCK 41)</p>		
12/9/98			<p>Pro Golf in Marietta, GA called to complain about Adams Golf clubs being sold at Costco for less (ADAMS 042767)</p> <p>Kihei Discount Golf in Kihei, HI called to complain again about the low cost of Adams Golf clubs in Costco (ADAMS 042768)</p>		
12/16/98			Albuquerque Golf called to complain about the effect of Adams Golf clubs in Costco on their prices (ADAMS 042831)	Adams Golf re-implements the price-matching program in Canada (MCK 35 - MCK 36)	
12/20/98 [for 11/23/98- 12/20/98]		1325 (US) 6 (Canada)			
12/30/98			Diamond Head Golf Honolulu, HI called to complain about not being included in bag promo. (ADAMS 042904)		
12/31/98					64,049